

## Message Text

UNCLASSIFIED

PAGE 01 KUALA 04760 021626Z

73

ACTION XMB-07

INFO OCT-01 EA-11 ISO-00 AID-20 CIAE-00 EB-12 FRB-03

INR-11 NSAE-00 RSC-01 TRSE-00 OPIC-12 SP-03 CIEP-03

LAB-06 SIL-01 OMB-01 DRC-01 /093 W

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R 020846Z OCT 74

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 8073

INFO USDOC WASHDC

UNCLAS KUALA LUMPUR 4760

E.O. 11652: N/A

TAGS: NPRO

SUBJ: INSURANCE COVERAGE FOR SALES TO NORTH BORNEO TRADING  
COMPANY

REF: STATE 215195

1. NORTH BORNEO TRADING COMPANY OLD ESTABLISHED FIRM DATING FROM BRITISH TIES CIRCA 1881, PROMINENT EAST MALAYSIA AS AGENTS AND DISTRIBUTORS WIDE RANGE PRODUCTS FROM AUTOMOBILES AND TRUCKS TO PHARMACEUTICALS. FIRM WELL AND FAVORABLY KNOWN TO EMBASSY (SEE WTDR 10/72), AS MEMBER OF INCHCAPE GROUP (WTD 1/74). ON EARLIER VISIT TO FIRM, COMAT DESCRIBED EX-IM FINANCING PROGRAMS IN WHICH MANAGING DIRECTOR, MR. R.J. LEE, EXPRESSED KEEN INTEREST. AT THAT TIME FIRM CONSIDERING EX-IM FINANCING CONSTRUCTION EQUIPMENT.

2. MEMBER OF ECONOMIC/COMMERCIAL STAFF WILL BE IN KOTA KINABALU NEXT WEEK AND MEET WITH FIRM TO DISCUSS ITS PROPOSAL. WTDR IS ALSO BEING REVISED.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974KUALA04760  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** STATE 215195  
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**Review Comment:** n/a  
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**Review Date:** 06 NOV 2002  
**Review Event:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** INSURANCE COVERAGE FOR SALES TO NORTH BORNEO TRADING COMPANY  
**TAGS:** BPRO  
**To:** STATE  
**Type:** TE  
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